#### Resume



### 1- Personal Information:

Name & Surname: Aliasghar Issa Zadeh	Son of: Yaghob	ID. Card No: 6	
Birth Place: Pars Abad	Birth Date: 21.04.1	1970	National Code: 5049616093
Cell Phone: 00989122118937	Fax: 00982122131	1576	
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Home Address: Unit 2-No.14- Motahari 18 Meter- Sarv Junction-Paknezhad Blvd.- Saadatabad

Work Address: Open Educations of Law & Political Science Faculty -Tehran University

Site: info@alleetrat.com

Email: <u>isazadeh\_ali@yahoo.com</u>

#### 2-Education:

No	Program	Course of Study	Major	University	Year	GPA
1	BA	Law	Judicial	Tehran Central	1993	17
2	MA	Executive Management	Entrepreneurship	Tehran University	2010	17.24
3	Honorary Doctorate	Management	Education	Eco Energy Int. Academy	2012	
4	PhD	DBA	Int. Law	Tehran University	2013	17

5 Si	lD Law Jent	Int. Law  Int. Law  Republic  Azerbaijan	2012	
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# **3-Education Background:**

Job/Position	Place of Employment/Cooperation	Type of Activity	Duration and Date	Notes
Open Courses Instructor	Tehran University Development & Entrepreneurship Centre	Education	2 Years 2009-2010	
Open Courses Instructor	Management Faculty Tehran University	Education	Two Years 2010-2011	
Open Courses Instructor	Psychology & Behavioural Science Faculty Tehran University	Education	1 Year 2011	
Open Courses Instructor	Open Educational Institutes	Counselling & Education	3 Years 2009-2012	
Open Courses Instructor	Educational Centres of Non- Profit Schools	Counselling & Education	4 Years 2009-2013	

## 4-Research Background:

Job/Position	Place of Employment/Cooperation	Type of Activity	Duration and Date	Notes
Researcher	Entrepreneurship Faculty Tehran University	Home-Based Businesses in IT Field	2 Years 2009-2010	
Researcher	Science & Technology Park	Applied & Specialized	3 Years	

	Tehran University	Courses Designing & Developing	2008-2011
Researcher	Tehran Municipality Entrepreneurship Centre	Designing & Running Free Legal Advice Centres	1 Year 2009
Researcher	Entrepreneurship Faculty Tehran University	Surveying the Causes of Trends towards Brokerage	1Year 2010
Researcher	Law & Political Science Faculty -Tehran University	Holding DBA Law High Course	1 Year2011
Researcher	Science & Technology Park Tehran University	Designing & Developing MBA Specialized Courses	2 Years 2009,2010

# 5-Consulting Experiences:

Job/Position	Place of Employment/Cooperation	Type of Activity	Duration and Date	Notes
Consultant	Police Chief at (Dr. Ghalibaf)	Legal Advice	1 Year 2004	
Consultant	Social science Faculty Tehran University	Legal Advice	6 Months 2004	
Consultant	Iran Khodrou Leasing Company	Legal Advice	6 Months 2005	
Consultant	Tehran Pars Hospital	Legal Advice	6 Months 2006	
Consultant	Parliament's Election Campaign for the 5 <sup>th</sup> Round	Election & Advertising Consulting	2 Years 1995-1997	

Consultant	Science & Technology Park  Tehran University	Market Technique Consultant	Since 2009	
Consultant	Parents & Teachers Association in West District Tehran	Legal Advice	3 Years 2009-2012	
Consultant	Election Headquarters in Department of the Interior	Legal Advice	4 Years 1997-2001 2005-2009	
Consultant	Supervisory Board of Presidential Election Committee	Legal Advice	4 Years 1997-2001 2005-2009	
Consultant	Parliament Election Campaign of More than 10 Representative	Election & Advertisement Consultant	12 Years 1997-2009	Representatives of Tehran, Ardebil & Gilan Province
Consultant	More than 100Natural & Legal Persons in the field of Manufacturing, Industry & Services	Legal Advice	14 Years Since 1999	
Consultant	Dadjuyan Salar Institute	Legal & Management Advice	4 Years 1999-2003	
Consultant	State's Industry Clinic	Bioscience Engineering Advice	3 Years Since 2010	

# **6-Executive Experiences (Industry/Service)**

Job/Position	Place of Employment/Cooperation	Type of Activity	Duration and Date	Notes
Chairman of the Board	Ale Etrat Institute	Advice, Education & Research	Since 2009	
Vice Chairman of the Board	IDM Co.	Advice, Education & Research	Since 2009	
Managing Director	Law & Management Researchers' International Academic Firm	Advice, Education & Research	6 Months 2001	
Sales	Talana Canad Madada	Buying, Selling, &	2 Years	
Representative	Tehran Carpet Market	Rug Aappraisal	1992-1993	
Store Manager &	Aras Store (Dersanal Shon)	Appliance Sales	2 Years	
Owner	Aras Store (Personal Shop)	Appliance Sales	1992-1993	
Manager &	Arash Showroom (Personal	Buying & Selling	5 Years	
Owner	Shop)	Cars	2002-2006	
Manager &	Iran-Aras Showroom	Wood Industry	2 Years	
Owner		Shop	1991-1992	
Manager &	Moghan Sanat Workshop	Door & Window	2 Years	
Owner		Design & Fabricate	2000-2002	
Manager &	Office of Legal Services	Advice & Accepting the	14 Years	
Owner	Office of Legal Services	Attorneyship	Since1999	
Manager &	A min II will I	Production of	14 Years	
Owner	Agricultural Lands	Crops and Livestock	Since1999	
Builder & Owner	Residential & Commercial Property	Construction Projects	8 Years	

			Since 2005	
Manager & Owner	Popcorn Stands in Quds Chain Stores	Producing & Selling Popcorn	2 Years 1992-1994	
Board of Directors	Tehran University Research & Technology Fund	Providing Facilities for Academic Researchers	2 Years 2011-2013	

### 7-Books

No	Book Title	Content Subject	Release Time
1	Mystery	An Introduction to the Power of the Mind and its Application	2008
2	Four Bases of Happiness (Happiness Stools)	The Happiness & Prosperity Process	2009
3	Apartments Ownership Act	An Introduction to Regulations & Urbanizations	2010
4	Taming Technique of Teen Temper	Adolescent Training Skills (boys)	2013
5	Home-Based Business in IT Fields (Under Print)	An Introduction to the Process of Launching Home-Based Business	2009
6	A Letter to God (Under Print)	Chat Friendly & Directly with God.	2008
7	Human Rights Law(Under Print)	An Introduction to International Laws & Regulations	2013
8	Proceedings of Dr. Ali Asghar Esazadeh(Under Print)	Research in the Field of Management, Law & Psychology	2013

# 8-Title of the scientific & Research papers

No	Paper Title	Published in	Release Time
1	New procedures necessary to prevent legal usury	www.alleetrat.com	2007
2	The importance of entrepreneurship with a focus on managing specialized promotion centers	www.alleetrat.com	2010
3	Marriage	Iran Newspaper	2008
4	An introduction to camp & its requirements	Dr. Moin Educational Complex Journal	2009
5	Contradiction in family rights	Iran Newspaper	2007
6	Dissent on the Rights of the Child	Scientific Journal of Allame Tabatabaei Educational Complexes	2008
7	Iranian Woman Career	Hamshahri Newspaper	2009
8	Brokerage	The First National Festival of Elites and Innovators of Tehran University	2010
9	The Phenomenon of Delayed Marriage	Iran Newspaper	2006
10	Isn't Ethic the same as Religion	alleetrat.com	2008
11	How and Why IT Development?	Tehran University 's The 3 <sup>rd</sup> National Conference on Student Entrepreneurship	2013

12	The Importance and Role of Behavioral Science in Modern Management	Ghasedak Magazine	2011
13	The Role of Scientific References in the Revival of Job Centers	National Conference of Entrepreneurship Center Tehran University	2009
14	Surveying the Causes of Trends towards Brokerage	Author's MA Dissertation	2010
15	Marriage	Lawyers' Site	2007

#### 9-Certificates & Citations

- Official Certificate of School of Management, Tehran University
- Official Certificate of Entrepreneurship School, Tehran University
- Official Certificate of Tehran Madras University
- Official Certificate from the International Speakers' Association
- Official Certificate from Professor Grams Cadrinigton London University's Instructor, DUK London Business School
- Official Certificate from Dr. Frank Furness the Best Speaker in the World after Anthony Robbins in 2007
- Official Certificate of Goustavgas Professor in Pretoria University, South Africa and the Head of the Blake Hall College
- Certificate of Dr. Paul Dutuit Programmer & Designer in Caterpillar and Xerox Corporation & the Speaker of National Association of Professional Speakers in America
- Certificate of Professor Richard Molavi, former CEO of Xerox and Time Management Expert
- Certificate of Liverpool University Expert Professor Cherries Davids, Fascinating lectures and CEO of Enylanel Bank
- Certificate of Dr. Rej Etual, Consultant in Europe Union Economic Commission, the President of the World (Middle East) Professional Speakers Association, Specialist in Talent and Human Resources Management in Organizations
- Certificate of Dr. John Kramer, Senior Advisor of the Air Bus & Microsoft Company
- Certificate from Dr. Mike Egiloy the President of America and United Kimgdom Profit Association

- Certificate from Dr. Bob Yourichag, Ottawa University's Instructor
- Certificate from Sendero Fort, General Manager of Sales, in the World Largest Insurance Company (AIG), the most Motivational Speaker in America in 2008, the Expert in Negotiation Techniques
- Certification of Dr. Michael Nray General Manager of Sales in Honda and Volvo Company and Instructor in Megill University of America
- Certification of the World's Top Speakers, David Thomas, The World Memory Champion
- Certification of Bob Huei, the President of Professional Speakers' Association in America and Canada and the Former Sales Director of The Coca-Cola Company
- Certification of the Best-Selling Author of the Year in Europe, Kevin Kelly, the Senior Advisor of Goldmansachs-PWC – PFIZER –FUJI- INTEL Companies

#### Seminars & Conferences

- Global Forum Conference in Management, Tehran, 2009
- OIC Conference in Tehran
- Attorneys Conference of Islamic Countries, 2006
- Annual Conference of the Judiciary, 2006
- International Conference on Change, Creativity and Innovation Management, 2009
- International Conference on Time, Stress and Memory Improvement Management, 2008
- Seminar on Child Training Techniques and Skills, 2008
- Mind Engineering Seminar, 2008
- Child Psychology Seminar, 2007
- Seminar on Causes and Consequences of Corruption, 2007
- Seminar on Good Governance, 200 7
- Seminar on Corruption Evaluation, 2008
- Seminar on Management Ethic, 2007
- Seminar on Corruption Rights Management, 2009
- Seminar on State Trading Rules & Regulations, 2010
- Seminar to Explain the Policies of Article 44
- Seminar on Clients respect Project, 2009
- Seminar on Principles & Assumptions of Islamic Values Management, 2006
- Seminar on the National System of Science, Technology & Outlook Research, 2007
- Seminar on the Islamic Republic's Twenty-Year Outlook, 2006
- Seminar on Securities and Exchange, 2009
- Seminar on Marketing and Advertising, 2008
- Seminar on Strategy Management, 2009
- Seminar on Interaction with the Customers, 2009
- Seminar on Small Businesses, 2008
- National Conference of Entrepreneurship Center, Tehran University, 2009
- First National Festival of Innovators & Elites, Tehran University, 2010

National Entrepreneurship Conference, Tehran University, 2013
 And Dozens of other Seminars in Management, Law, Psychology